



PROFILE

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(PTY) LTD

ABOUT OUR COMPANY

Octopoda (Pty) Ltd is a 100% black woman owned company founded and established in 2017 by Tintswalo Cinderella Mhlongo, affectionately known as Cindy. The name of the company is derived from zoological definition of cephalopod molluscs comprising the octopus that has eight arms. An octopus symbolizes complexity, creativity, diversity, intelligence, illusion, insight, mystery, purity, variability and vision, which are some of the inspiring values and founding characteristics that underpin the company.

The current company focus is to maintain vegetation that is growing along Eskom electricity lines, Power stations, substations and the electricity lines of Municipalities. As the sole owner and director of the company, Cindy has a big vision to build a dynamic Energy-mix service provider - company that will meet the energy needs of various customers in both South Africa and the rest of the African continent. According to Africa Energy Outlook special report (2019) "chief among the challenges in Africa is providing universal access to reliable, modern, affordable and sustainable energy to a young, fast growing and increasingly urban and rural populations". This is at the heart of what drives the company.

INTRODUCTION



DIRECTOR'S BIOGRAPHICAL DETAIL

Cindy is a consummate professional and business woman who cut her career teeth in the financial services sector upon completing her Bachelor of Arts degree and Post-Graduate Diploma in Education at the University of the North (now University of Limpopo) in the mid-nineties. She has more than 20 years of cumulative experience in both public and private sectors.

She gained a valuable experience working for corporate companies like ABSA Pty Limited; Greater Tzaneen Municipality; Bevcam (a division of Nampak) and Siemens as a teller, credit control manager and supply chain management specialist respectively. These were the training fields where she honed her skills in finance, customer interface relations, product sales & marketing, negotiations, persuasion, strategy development, supply and demand forecasting, project and operations management which she would subsequently deploy in her entrepreneurial journey.



VISION

To be Africa's preferred affordable, reliable and accessible energy-mix service provider with special bias towards isolated rural and township communities.

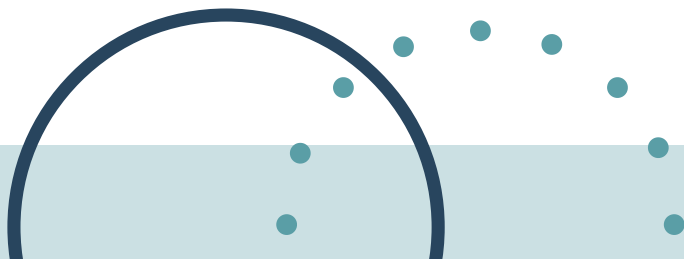
MISSION

To improve the quality of life by ensuring that our customers are able to focus on their core business practices or day to day activities with peace of mind while we solve their energy gap and power management challenges.

VALUES & CULTURE

Driven by our desire to improve the quality of life for people and our customers, our culture and values emphasise the following:

- Creativity
- Credibility
- Diversity
- Insight
- Excellence





PRODUCTS & SERVICES

PRODUCTS

- Energy storage system (ESS) – residential and commercial
- Microwave, Fiber and BSS
- Provision of ESS products – Lithium-ion batteries; Hybrid Inverters; Solar Panels; Energy storage racks and containers
- Power and energy monitoring equipment and software
- Electric Vehicle batteries (EV)
- Electricity Smart Metering
- Renewable Energy (Bioenergy, Wind, Solar and hydropower)

SERVICES

- Water treatment products
- Electricity vegetation management (Bush clearing/Herbicides Application and Grass cutting)
- Management of Electricity Servitude lines
- Electrification
- Low voltage maintenance services
- Construction
- Cleaning Services

MARKETS

- Residential & Commercial
 - Retail
 - Hospitality
- Telecommunications
 - Mining
 - Healthcare
 - Utilities
- Government
 - SOE



CURRENT PROJECTS

- Vegetation Management (Bush Clearing/Herbicide Application and Grass cutting) in Eskom Transmission Central Grid Sites in Gauteng
- Vegetation Management (Bush Clearing/Herbicide Application and Grass cutting) in Eskom Kwazulu Natal Operating Unit Transmission
- Vegetation Management (Bush Clearing/Herbicide Application and Grass cutting) in Eskom Kwazulu Natal Operating Unit Distribution
- Supply Meat to Mokopani Hotel
- Vegetation Management (Bush Clearing/Herbicide Application and Grass cutting) – Eskom Limpopo Operating unit
- Vegetation Management (Bush Clearing/Herbicide Application and Grass cutting) –Gauteng – Apollo
- Solar Panel installation in Residential area and Mokopane Hotel
- Vegetation Management (Bush Clearing/Herbicide Application and Grass cutting) in Eskom Transmission Central Grid Sites in Gauteng - Period 2018 - 2020
- Vegetation Management (Bush Clearing/Herbicide Application and Grass cutting) in Eskom Kwazulu Natal Operating Unit Transmission - Period 2018 - 2020
- Vegetation Management (Bush Clearing/Herbicide Application and Grass cutting) in Eskom Kwazulu Natal Operating Unit Distribution - Period 2018 - 2020
- Supply Meat to Mokopani Hotel
- Conveyor belts Maintenance services at Duvha Power Station

COMPLETED PROJECTS

- Solar Panel installation in Residential area and Mokopane Hotel
- Vegetation Management (Bush Clearing/Herbicide Application and Grass cutting) in Eskom Transmission Central Grid Sites in Gauteng - Period 2018 - 2020
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- Vegetation Management (Bush Clearing/Herbicide Application and Grass cutting) in Eskom Kwazulu Natal Operating Unit Distribution - Period 2018 - 2020
- Supply Meat to Mokopani Hotel